

Press Release

Game changer infrastructure indices to create multi-trillion dollar sector

Singapore - 13 June 2017 - EDHEC Infrastructure Institute-Singapore (EDHEC*infra*) is releasing 384 infrastructure debt and equity indices that will change the way investors measure infrastructure investment performance and allow multi-trillion dollar increases in allocation to infrastructure globally.

The new EDHEC*infra* private debt and equity indices cover 50% of the broad market capitalisation of 14 European markets, and provide investors with metrics that have been unavailable to them until now, going back to 2000. Global market coverage is planned to be achieved by 2020.

The academic research behind these indices has benefited from the support of NATIXIS and the Long-Term Infrastructure Investors Association (LTIIA) since 2012.

EDHEC*infra* indices are built using asset-level, hand-collected investment data, including infrastructure projects and so-called 'infrastructure corporates'. The infrastructure investment data depository created and maintained by EDHEC*infra* covers hundreds of firms, thousands of debt instruments and millions of cash flows and balance sheet items. It is the largest, most comprehensive such database in the world.

Thanks to a unique, peer-reviewed private asset pricing technology, previously unavailable metrics such as time-weighted and risk-adjusted returns, value-at-risk, duration, cash yields and a dozen other performance measures of private infrastructure debt and equity investments are now available to investors.

According to Frédéric Blanc-Brude, EDHEC*infra*'s Director: "Our benchmarks will change the way investors approach and manage their infrastructure investments. Key asset allocation, prudential regulation or performance attribution questions can now be answered, and trillions of dollars could now be allocated to infrastructure based on these indices."

Chairman of LTIIA, Mr Thierry Déau said that the EDHEC*infra* indices will introduce a new level of transparency to assess the performance of infrastructure investments.

"We are delighted to see such progress. This ground-breaking work will help LTIIA take to the next level its engagement with public and private stakeholders globally, with the objectives of increasing the understanding of actual risks and rewards of the asset class and fostering long term investment in infrastructure," Mr Déau said.

Managing Director and Global Head of Portfolio Management at NATIXIS, Ms Anne-Christine Champion declared that "investors can only benefit from a much deeper understanding of the portfolio behaviour of private infrastructure debt instruments which is now available for them".

"EDHEC*infra* is setting new standards for performance measurements for infrastructure debt investments and NATIXIS is delighted with this paramount milestone for institutional investors' investment in the asset class," Ms Champion added.

EDHEC*infra* will continue to extend its geographical coverage of private infrastructure investment data and will update its broad market infrastructure debt and equity benchmarks regularly.

The new EDHEC*infra* debt and equity indices can be consulted via the following links:

- EDHEC*infra* Debt Indices: <https://benchmarks.infrastructure.institute/debt/>
- EDHEC*infra* Equity Indices: <https://benchmarks.infrastructure.institute/equity/>

Each web page also gives access to downloadable index factsheets, research papers, and index price, return and constituent data.

For enquiries, please contact:

Ms Grace Chen, Senior Relationship Manager +65 6653 8588 grace.chen@edhec.edu



Long-term
Infrastructure
Investors
Association



About EDHEC Infrastructure Institute – Singapore (EDHECinfra)

EDHECinfra was launched on 24 February 2016 by the EDHEC Business School to address the profound knowledge gap faced by infrastructure investors, by collecting and standardising private investment and cash flow data and running state-of-the-art asset pricing and risk models to create the performance benchmarks that are needed for asset allocation, prudential regulation and the design of new infrastructure investment solutions. EDHECinfra currently has the world's largest dedicated database of infrastructure investment cash flows, covering more than 25 years of data and hundreds of projects across the globe. EDHECinfra is headquartered in Singapore and has a team of 10 full-time researchers.

<http://edhec.infrastructure.institute>

About Long-Term Infrastructure Investors Association (LTIIA)

Founded in 2014, LTIIA gathers investors that collectively manage in excess of 5 trillion dollars of assets and that include some of the most active investors globally in the field of long term investment in infrastructure. The Association's three key priorities at the core of its action: (i) proactive engagement with public stakeholders to support attractive investment frameworks, (ii) development of financial performance benchmarks, and (iii) definition and sharing of best practices in relation to Environmental, Social and Governance issues. Two of LTIIA's partners, *Campbell Lutyens* and the *Long-Term Investors Club* (LTIC), provided preeminent support to this project.

<http://www.ltiia.org/>

About NATIXIS

Natixis is the international corporate, asset management, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 31.2 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Epargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services. A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks. Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3(1) of €12.6 billion, a Basel 3

CET1 Ratio¹ of 11.0 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A). Figures as at March 31, 2017.

<http://cib.natixis.com/infrastructure>

¹ Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in except for DTAs on tax-loss carry forwards following ECB regulation 2016/445. Figures as at March 31, 2017.